

ARIZONA LAND GROUP

105 Years Combined Experience



Brent Moser
Executive Vice President



Ross Smith
Senior Vice President



Sandi Elmore
First Vice President



Mike Coover
Vice President
Director of Client Services



William French
Senior Associate



Brian Rosella
Senior Associate



Patrick Sinnott
Senior Associate



Michael Sutton
Senior Associate



Brian Heintzelman
Retail Consultant



Brooks Griffith
Associate



Andy Moncher
Associate

TRANSACTIONS

64 Transactions

Total Consideration - \$520MM Since January 2005

Acreage - Over 7,000

Recent Closings

State Land	91st Avenue & Pinnacle Peak	694 Acres	\$61.1M
Retail	Alma School & Loop 202 Retail/Residential Mix	40 Acres	\$11M
Industrial	Ellsworth & Elliot	268 Acres	\$22.5M
	Ellsworth & Pecos	230 Acres	\$25M
Office	Glendale Entertainment District Loop 101 & Bethany Home	105 Acres	\$50M
Residential	Vaquero 427th Avenue & I-10	1334 Acres	\$23M
Mixed-Use	Loop 303 & Glendale	140 Acres	\$24.5M
BLM Land	Sarival & Pecos	282 Acres	\$7M

The Arizona Land Group specializes in residential, commercial, industrial, investment and state trust land throughout Arizona. We work as a team to ensure that all of our clients' land needs are met and provide them with the information they need to make informed decisions, seize market opportunities and execute real estate strategies that make sense in today's market as well as in the long-term. Our expertise extends beyond the type of land involved in the transaction. We have experience working with the governing agencies that enables us to navigate our clients through the acquisition, planning, entitlement, design and development process. The Land Group has extensive experience in dealing with property auctions sponsored by governmental agencies, including the Arizona State Land Department, Arizona Department of Transportation and the U.S.A. General Services Administration.

The Land Group has built one of the state's most comprehensive databases; comprised of thousands of properties, land owners and buyers. We are constantly identifying owners who are interested in selling their land, tracking changes in the marketplace and analyzing current real estate conditions and market prices. In addition to our interaction with land owners, we maintain relationships with thousands of developers, investors and homebuilders. Continual communication with clients allows our team to stay abreast of their land needs.